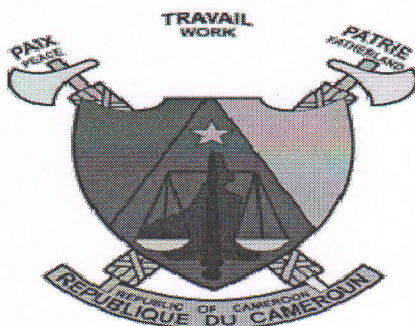


REPUBLIQUE DU CAMEROUN

Paix - Travail - Patrie

MINISTRE DES MINES, DE L'INDUSTRIE
ET DU DEVELOPPEMENT TECHNOLOGIQUE



REPUBLIC OF CAMEROON

Peace - Work - Fatherland

MINISTRY OF MINES, INDUSTRY AND
TECHNOLOGICAL DEVELOPMENT

INTERNATIONAL PUBLIC CALL FOR EXPRESSIONS OF INTEREST

N°0001 / APMI / MINMIDT / SG / DDTPI / 2018 OF 02 AVR 2018

FOR THE SELECTION OF COMPANIES OR GROUPS OF COMPANIES TO SUPPORT THE
GOVERNMENT OF THE REPUBLIC OF CAMEROON IN THE FINANCING, DEVELOPMENT,
EQUIPMENT, OPERATION AND MANAGEMENT OF THE OUASSA BABOUTE AGRO-
INDUSTRIAL REFERENCE TECHNOLOGY PARK (TECHNOPOLE)

01. PURPOSE

The Government of Cameroon, represented by the Ministry of Mines, Industry and Technological Development, the awarding authority hereinafter referred to as "the Public Partner", launches an International Public Call for Expressions of Interest (APMI) with the aim of selecting a Promoter (independent companies or groups of companies) within the meaning of Law N°2013/011 of 16 December 2013 governing economic zones in Cameroon. The Promoter shall support the Government of the Republic of Cameroon in setting up the Ouassa Babouté agro-industrial reference technological park (Technopole) following the "smart city" model.

02. PROJECT DESCRIPTION

The project consists of the creation of a high-tech processing industrial zone with a high-level research and development center able to host world-class researchers. It will include a support infrastructure for businesses and producers of raw materials as well as a commercial and business service zone. The project will also contribute to put in place an inclusive development system integrating production basins located in rural areas and based on innovation accelerators. The park will process several speculations identified in the technical studies. It will equally be built as a technological tourism center.

03. MISSIONS ASSIGNED TO THE PROMOTER

The Promoter shall:

- ❖ Finance the project in PPP mode;
- ❖ Develop detailed engineering and architectural plans;

- ❖ Provide the park with the basic infrastructure to house high-tech companies and a high-level R&D center;
- ❖ Provide the park with a procedure manual for its operation and management.

The promoter shall have expertise in the three main components of the project: **civil engineering, equipment and infrastructure management.**

04. SELECTION PROCEDURE

In accordance with the legal framework of partnership contracts in force in Cameroon, the information of which is available on the website www.ppp-cameroun.cm of the Support Council for the Realization of Partnership Contracts (CARPA), the procedure for selecting a Private Partner includes the following steps:

1. The launching of the Call for Expressions of Interest to establish a short list of not more than 5 (Five) candidates to participate in the next stage of the Restricted Call for Tenders;
2. The Limited Call for Tenders laying down the competition rules and the composition of the tender file;
3. The evaluation and analysis of offers by the special Commission on partnership contracts responsible for drafting a qualification report in order of merit;
4. The pre-qualification dialogue which consists of a consultation to define with each pre-selected candidate the appropriate technical, legal and financial means for the achievement of the project;
5. The submission of final bids by the pre-selected candidates following the pre-qualification dialogue. These final bids will be examined and analyzed by the special commission on partnership contracts responsible for drafting the pre-qualification report and establishing the final ranking of the candidates in order of merit;
6. The provisional tenderer will be appointed on the basis of the pre-qualification report and invited to negotiate the terms of the contract;
7. The preparation of a draft partnership contract to be signed by both parties following CARPA's notice of no objection.

It should be noted that the provisional tenderer, whether they are Cameroonians or foreigners, must create a company under Cameroonian law specifically dedicated to the project before the conclusion of the partnership contract. Preference will be given to groups of companies.

The Public Partner shall have the right to modify the Call for Expressions of Interest procedure at any time, where necessary. In this case, he shall inform all bidders on the changes and modifications made.

The conditions for the stages following the Call for Expressions of Interest shall be specified later.

05. APPLICATION CONDITIONS

This APMI is open to any company or group of companies with experience in the financing, development, equipment, operation and management of reference agro-industrial technology parks (Technopole) in public-private partnership, including concession.

Bidders may be an independent company or a group of companies. The word "Bidder" shall refer to the leader when it is a group.

06. TENDER FILE

The tender file to be submitted by each bidder shall be composed as follows:

- ❖ Administrative file;
- ❖ Financial references ;
- ❖ Technical references ;
- ❖ Mastery of the project.

a. The administrative file

The administrative file shall include:

- ❖ A letter of Expression of Interest duly signed by the legal representative of the applicant or the representative in the case of a grouping (cf. model attached to the file);
- ❖ A report on the applicant's honor (see model attached to the file);
- ❖ A solidarity report in the event of a grouping (see model attached to the file);
- ❖ A general presentation of the applicant and of each member of the group, where applicable (cf. model attached to the file);
- ❖ A certified copy of the company's up-to-date articles of association and its trade register (or equivalent document issued in the country of the applicant and that of each member of the consortium where applicable).

b. Financial references

Bidders must justify their experience in financing projects of the same nature.

Financial references shall include:

- ❖ The amounts raised for similar projects in past experiences;
- ❖ The financing capacity (bank balances, liquid assets, credit line, etc.);
- ❖ A table summarizing the company's main financial data for the last five (05) financial years (see model attached to the file);

- ❖ The company's audited and certified accounts for the last five (05) accounting years (including appendices);
- ❖ The original of the company's certificate of non-bankruptcy (or equivalent document in the applicant's country);
- ❖ References of banks and/or financial institutions ready to support the applicant

c. Technical references

Bidders shall submit a document allowing to assess their experience and technical capacities. This document should highlight:

- ❖ The presentation of human and material resources following the patterns attached in appendices;
- ❖ The presentation of the development work of similar projects carried out.

d. Mastery of the project

Under this part, each bidder shall submit:

- ❖ A brief description of their understanding of the financing, development, equipment, operation and management of the Ouassa Babouté agro-industrial reference technology park (Technopole), in partnership with the Government of Cameroon represented by the Ministry of Mines, Industry and Technological Development.
- ❖ A methodological note indicating how the bidder plans to manage the operation and management phase of the agro-industrial reference technological park (Technopole) and raise the necessary resources;
- ❖ a summary description of the investments they intend to make as part of the implementation of the project;
- ❖ Operating and management performance indicators for the reference agro-industrial technological park (Technopole).

The tender file and all potential correspondence must be drafted in French and English.

e. Submission of bids

For each of the languages, the tender file consisting of a, b, c and d sealed envelopes placed in another closed and sealed outer envelope, must be deposited against receipt at the following address: **Ministry of Mines, Industry and Technological Development: Central Mailing Service, on the 1st floor of the Pink Building, room 155 not later than 90 days from the date of publication of this APMI at 15:00 p.m., local time.**

Each envelope (a, b, c and d) shall contain seven (07) copies, including One (1) original initialed and six (06) copies. The initialed original must be clearly labelled '**original**' to distinguish it from copies. In case of discrepancy between the original and a copy, the original shall prevail.

The sealed outer ply shall be marked only as follows:

**FOR THE SELECTION OF COMPANIES OR GROUPS OF COMPANIES TO SUPPORT THE
GOVERNMENT OF THE REPUBLIC OF CAMEROON IN THE FINANCING, DEVELOPMENT,
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"TO BE OPENED ONLY DURING THE OPENING OF BIDS"

Tender files must be submitted in English and French.

Bids received after the bid closing date and time shall be rejected.

7. OPENING OF BIDS

Bids submitted within the deadline shall be opened by the commission set up for this purpose. The opening of bids shall take place in public on the date and time communicated to bidders in written notices.

After the opening of bids and the identification of bidders in public session, the commission shall proceed to the verification of the conformity of the files (tender file presentation condition, presence of the requested documents and respect of the models).

Files deemed non-compliant may be rejected. If the Commission deems it appropriate and necessary, it may ask the bidder(s) concerned to provide the missing documents or any other additional information or document. In this case, the candidate concerned shall be required to reply to the commission within the prescribed time limit.

The minutes of the opening of bids shall provide the list of compliant files and shall mention the possible reasons for the non-admissibility of the other files. It shall be prepared and signed by all members of the Commission and by the representatives of bidders present.

After the signing of the minutes, the Chairman of the Commission shall adjourn the public session and the rest of the Commission's work shall continue in camera.

8. APPLICATION ANALYSIS

The Commission shall analyze each bid in order to assess and classify bidders on the basis of their technical and financial capacity to ensure the financing, development, equipment, operation and

management of the Ouassa Babouté agro-industrial reference technological park (Technopole) under good conditions.

Bids shall be evaluated and rated on the basis of the following criteria:

General presentation of the tender.....	10 marks
Mastery of the project.....	20 marks
Bidder's technical references	40 marks
Bidder's financial capacities	30 marks

9. ACQUISITION OF TENDER DOCUMENT

Bidders can obtain the tender document free of charge at the Department of Technological Development and Industrial Property (DDTPI) from the date of publication of the Call for Expression of Interest. The document can also be downloaded from the websites of the Ministry of Mines, Industry and Technological Development: www.minmidt.cm, that of the Technopole project: www.technor.cm and CARPA: www.ppp-cameroun.cm.

The secretariat appointed for this purpose shall draw up and keep up to date the list of bidders with the contact details given during the acquisition of the tender document.

10. RESULT NOTIFICATION

At the end of the evaluation of the application files, a maximum of five (05) candidates will be selected who will be invited to participate in the next stage of the restricted invitation to tender.

All applicants who have submitted an application will be informed in writing of the results of the evaluation.

The conditions for participation in the next stage will be specified in the restricted invitation to tender file which will be given to the candidates concerned.

11. APPLICABLE LAW

This procedure is subject to the laws and rules in force in Cameroon, including the legal framework of partnership contracts.

12. COST

Each candidate is responsible for all costs related to the preparation and submission of his/her application.

13. ADDITIONAL INFORMATION

Any candidate wishing further clarification or information of a technical nature should contact the Department of Technological Development and Industrial Property (DDTPI) located in Ngousso, behind the Hôtel le Paradis (or write to the following email addresses: ddtpi@minmidt.cm or ndjalibeng@gmail.com), at the latest one week before the deadline for submission of applications.

**THE MINISTER OF MINES, INDUSTRY
AND TECHNOLOGICAL DEVELOPMENT**

Ernest GBWABOUBOU (é)